

# SXO Content Strategy Blueprint

Turn every page into a revenue asset.  
SEO + UX + CRO = Revenue Per Visit.

**\$47 | SXO Authority**

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## The SXO Framework

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- > What SXO is and why traditional SEO is leaving money on the table
- > The Revenue Per Visit (RPV) metric that changes everything
- > How to calculate RPV for every page on your site
- > The 3 pillars: Search (getting found), Experience (keeping them), Conversion (earning money)
- > Why ranking #1 means nothing if your RPV is zero
- > The complete SXO audit workflow (30-minute site assessment)

## The SXO Audit Template

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- > Page-by-page scoring system across 47 conversion elements
- > Technical SEO checklist (the basics that still matter)
- > UX scoring: load time, layout shift, interactive elements, mobile experience
- > CRO evaluation: CTAs, social proof, urgency, trust signals, friction points
- > Content quality score: depth, originality, search intent match, engagement signals
- > Priority matrix: which pages to fix first for maximum RPV impact

## 15 High-Converting Page Templates

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- > Product page template with 12 conversion elements pre-positioned
- > Service page template with trust sequence and booking flow
- > Blog post template optimized for both ranking AND converting
- > Landing page template with problem-agitation-solution structure
- > Comparison page template (your product vs. alternatives)
- > Lead magnet page template with 2-step opt-in flow
- > Pricing page template with anchor pricing and FAQ
- > Case study template with metrics-first structure
- > About page template that builds authority AND converts
- > Resource hub template for topical authority
- > Webinar registration template with urgency elements
- > Free tool page template with viral sharing mechanics
- > Testimonial gallery template with conversion CTAs
- > FAQ page template optimized for featured snippets
- > Contact page template with multi-channel options

## The RPV Calculator

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- > Google Sheets template for tracking Revenue Per Visit
- > Automatic data pull from Google Analytics
- > Revenue attribution models for different business types
- > Benchmark RPV ranges by industry
- > Week-over-week RPV tracking dashboard
- > Alert system for pages with declining RPV

## 47 CRO Elements Checklist

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- > Above-the-fold CTA placement and design
- > Social proof positioning (reviews, logos, numbers)
- > Trust signals (security badges, guarantees, certifications)
- > Urgency and scarcity elements (ethical implementation)
- > Friction reduction (form fields, steps, page speed)
- > Mobile-specific conversion optimizations
- > Exit intent strategies
- > Micro-commitment sequences
- > Price anchoring and framing techniques
- > Testimonial placement strategy

## Implementation Roadmap

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- > Week 1: Run the SXO audit on your top 10 pages
- > Week 2: Apply template structure to highest-traffic pages
- > Week 3: Implement CRO elements from the 47-point checklist
- > Week 4: Set up RPV tracking and establish baselines
- > Ongoing: Monthly RPV review and optimization cycle
- > Advanced: A/B testing framework for continuous improvement